

Lumileds Italy srl
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20092 - Cinisello B. (MI) - Italy
(Subsidiary of Lumileds Holding B.V.)

January 2024

Dear Russian LED lighting manufacturer,

With this letter we want to inform you that in Russia we have two authorized distributors:

- TRION LLC
- TH NEON-EC Ltd

These two companies can provide full commercial and technical support, product design, application engineering and support L2 production based on original Lumileds products.

We also directly work with them in providing technical support and special commercial conditions in order to provide the best-in-class solutions and quality to our Russian customers.

Both, TRION and NEON will also be able to organize meetings with Lumileds sales and technical representatives, promote our latest technologies and offer integrated solutions based on our LEDs.

Even in this challenging period, we continue to support and ship to TRION and NEON our LEDs allowing them to serve our Russian customers in the best way possible without major disruptions.

The collaboration and the process implemented between Lumileds and its partners NEON and TRION in the past several years, allowed us to provide the best service and support to the Russian Lighting manufacturers who decided to use Lumileds LEDs in their applications. This is proven by the continuity we were able to assure to our customers in Russia even when external geopolitical factors were creating challenges in the market.

We suggest the Russian LED lighting manufacturers to refer only to NEON and TRION for Lumileds LEDs and distrust other companies saying to be Lumileds distributors in the Russian market.

In the last period we saw a growing presence of LEDs coming from unknown sources in China claiming to be Lumileds suppliers or Lumileds partners. We want to let you know that what purchased in Russia at other sources than TRION or NEON, will not be eligible for any quality claim and Lumileds won't be liable for any performance gap or any other issue over time.

Best Regards,

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